

A key player in the field of medical robotics, Robocath, the French subsidiary of the American company Stereotaxis, has been designing, developing, and commercializing robotic assistance solutions dedicated to the treatment of cardiovascular diseases since 2009. The company is committed to innovation, aiming to improve the precision of interventional procedures through advanced robotic technologies

Job Description and Mission

You will join the Supply Chain team, reporting directly to the Supply Chain Director, and will play a key role in selecting suppliers and subcontractors, as well as negotiating the company's purchasing agreements under the best conditions in terms of quality, cost, lead time, and risk management.

In this role, you will work closely with internal stakeholders to understand project requirements and objectives, participate in functional and technical analyses, calculate the total cost of ownership, and estimate purchasing budgets. You will define supplier consultation strategies and conduct regulatory, technical, economic, and competitive market monitoring.

You will prepare and manage requests for quotation (RFQs), identify and audit new suppliers, evaluate and qualify them through comparative analyses, and build a shortlist of preferred suppliers.

You will prepare and lead commercial negotiations with suppliers, define contractual terms and conditions, negotiate development agreements as well as confidentiality and intellectual property clauses, and manage supplier disputes when necessary.

You will ensure the proper execution of contractual agreements and lead optimization initiatives related to purchasing costs and supply chain processes in collaboration with internal teams.

This recruitment is part of the strengthening of our team to support our development programs as we prepare for the CE marking of our next-generation robotic platform.

Desired Profile and Education Level

You hold a degree from a Business School, a Master's degree in Purchasing/Supply Management, or an Engineering degree (Master's level) and have a minimum of 5 years of experience in a similar role involving industrial purchasing or project purchasing. Candidates with a Bachelor's degree and significant industrial purchasing experience will also be considered.

Ideally, you have worked as an industrial or project buyer in sectors such as aerospace, automotive, or robotics, with knowledge of electronics, mechanical engineering, and plastics manufacturing. Experience in the Medical Device industry would be a strong advantage.

You have solid expertise in supplier sourcing and negotiation techniques, supplier tendering processes, and commercial law. You are proficient in the Microsoft Office Suite.

Your level of English enables you to work effectively in an international environment.

Recognized for your determination, listening and communication skills, organizational abilities, and capacity to build and maintain strong relationships, you are solution-oriented and bring a positive mindset to project teams.

HR Information

This position is offered on a permanent contract (CDI) and is available immediately. It is based in Rouen, France, with occasional travel requirements. Annual gross compensation ranges from €53,000 to €58,000, including a 10% performance-based bonus, depending on the candidate's profile and experience.